



# ENECON's 25th Anniversary Celebration & Business Conference July 12-14, 2015

**ENECON**  
25



# Marriott

## NEW YORK DOWNTOWN

*Truly an affair to remember!*

ENECON's worldwide family of distributors, dealers, sales executives and administrative staff gathered together at the Marriott Downtown in New York City to celebrate the company's 25<sup>th</sup> year in business.

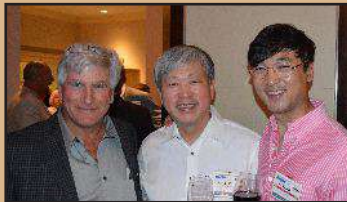
Beginning with the traditional welcome dinner on Sunday night, all the way through the gala celebration dinner on Tuesday evening, the entire event was as enjoyable as it was memorable.

Who can forget a picture-perfect evening sailing around Manhattan? Or a show-stopping performance by some of Broadway's finest? Maybe it was simply the chance to have a few drinks and a few laughs with friends and colleagues, both old and new. Every moment of the conference gave each member of the ENECON group something to enjoy and remember for years to come.

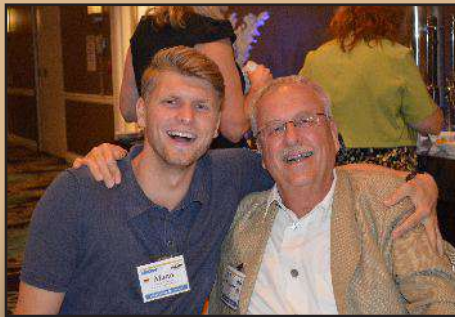
In addition to all the fun, the conference also included plenty of business! Two days of meetings saw informative presentations made, new videos introduced, innovative new products launched, and even a few tears of joy shed as we reflected on what ENECON has meant to all of us over the years – and looking forward with excitement to the amazing opportunities coming our way in the years ahead.

*Happy 25<sup>th</sup> Birthday ENECON!*

*Here's to the next 25 years!*



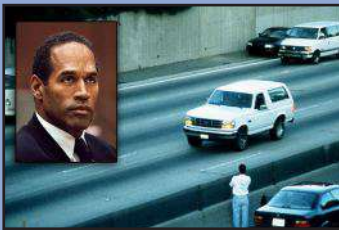
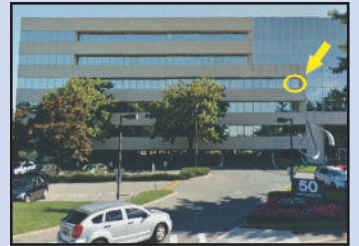
# Welcome...

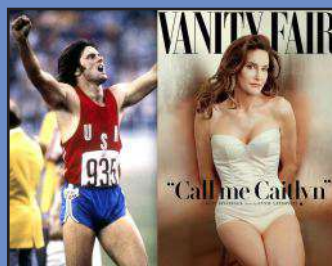
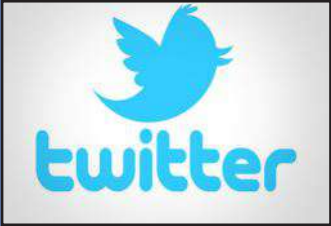
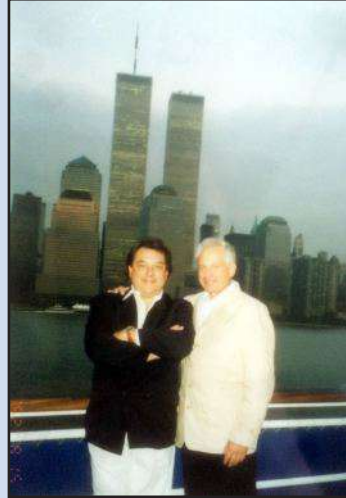


The Conference opened with a retrospective video of the past 25 years intertwining memorable world events with a photographic history of ENECON's growth over the decades.

1990

2015

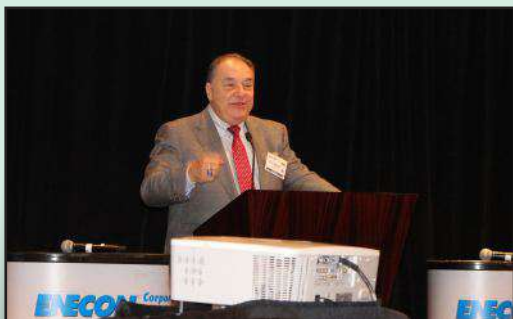




# International Business Conference



Ed welcomes everyone by name and offers a greeting to each of our international colleagues in their own languages.



## 20 YEAR CLUB MEMBERS:

Two decades sounds like a long time, but believe it or not, ENECON is fortunate to have a group of people who have been with the organization for 20 years or longer! At the beginning of the conference, Ed and Andy were proud to honor the members of the newly established "20 YEAR CLUB" with a special presentation. Many thanks and congratulations to everyone for their years of dedication to the ENECON organization.

Andy Janczak (1990)  
 Ed Krensel (1990)  
 Mike Tedesco (1990)  
 Tony Mantella (1990)  
 Helen Janczak (1990)  
 Vivian Krensel (1990)  
 Garry McGehee (1991)  
 Bob Barr (1991)

Lauren Otto (1992)  
 John Huber (1992)  
 Bill Woods (1994)  
 John McGehee (1994)  
 Andy 'JR' Janczak (1995)  
 Chris Tedesco (1995)  
 Michael Barr (1995)  
 Carl Durham (1995)

# Best Newsletter Competition...



Sean Barrett of ENECON Australia wins \$1,000 for the best **METALCLAD** application story



Peter Ottke of ENECON NorCal wins \$1,000 for the best **CHEMCLAD** application story.



Kinga Sowa of ENECON Poland wins \$1,000 for the best **ENECRETE** application story.



In a tie, Kevin Kelly of ENECON Corporation wins \$1,000 for the best **ENESEAL CR** application story.



In a tie, Mady Baruah of ENECON Corporation wins \$1,000 for the best **ENESEAL CR** application story.



Unable to attend the celebration, Artemy Baladin of ENECON Russia wins \$1,000 for the best **ENECLAD** application story.



## Top Guns...

*A good year to be named Kevin...*

The TOP GUN award is presented each year to the top producing salesperson in ENECON's U.S. direct sales operation. Two TOP GUN awards were presented this year. Kevin Kelly from New Jersey won for top overall sales including turn-key applications. Kevin Padera in Chicago won for most product-only sales. Congratulations to both men for their outstanding efforts.



**Kevin Kelly**



**Kevin Padera**

# 4 New Corporate Videos...



At our 25<sup>th</sup> Anniversary conference, we introduced 4 new videos.

We were delighted to hear all of the great feedback regarding these new films. We certainly agree that these new videos – when added to the existing *ENECON Worldwide* video – provide us all with some very effective options to choose from when introducing ENECON to customers around the world.

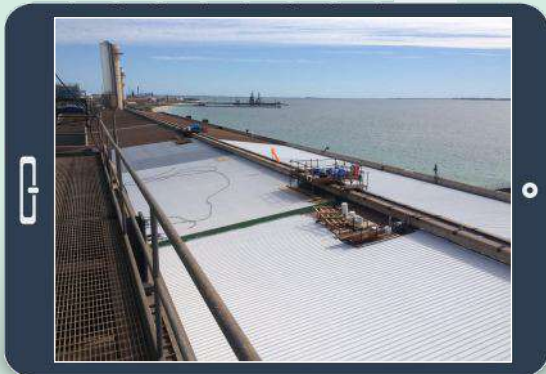
*ENECON Introductory Video* – all about ENECON in under 3 ½ minutes!

*ENECON Machinery and Equipment* – a detailed look at this critical segment of the ENECON market.

*ENECON Buildings Structures* – ENECON solutions for concrete repair, roofing, floor protection, structural steel, masonry and more.

*ENECON Combination Video* – a comprehensive video covering the most important aspects from both product groups.

*'JR' introduces 4 new videos.*





## 2 New Products...

One of the requests we have received repeatedly over the years was to create a material that would be suitable for higher temperature applications.

So the new product development team at ENECON, lead by Bob Kneuer and Perry Springstead, went to work this year creating two of the most highly anticipated products we've ever launched -

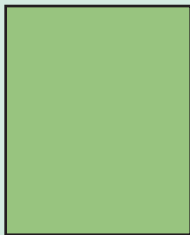
CeramAlloy HTP and CeramAlloy HTL.

CeramAlloy HTP is a paste-grade High Performance Polymer Composite for rebuilding and protecting all types of fluid flow equipment from aggressive erosion and corrosion damage at elevated temperatures.

CeramAlloy HTL is the liquid version, perfect for resurfacing critical components in high-temperature environments.



## 3 New Colors for... ENESEAL® CR



Green



White



Brown



Mike Tedesco introduced 3 new colors of ENESEAL CR. In addition to the existing Light Gray and Safety Yellow, we are now offering Green, White and Brown as standard colors.

### METALCLAD® CeramAlloy® HTL

**Outstanding erosion/corrosion resistance - even at elevated temperatures!**

- Apply by Brush, Roller or Flexible Applicator
- Requires No Heat
- Unlimited Shelf Life
- 100% Solids
- Safe & Simple To Use

**METALCLAD® CeramAlloy® HTL** is a High Performance Polymer Composite for resurfacing and protecting all types of fluid flow equipment from aggressive erosion and corrosion damage especially at elevated temperatures.

**METALCLAD® CeramAlloy® HTL** is a two component, 100% solids, liquid polymer composite used for repairing, resurfacing and coating both damaged and new components to provide outstanding erosion and corrosion resistance at elevated temperatures. When mixed, **CeramAlloy® HTL** is a viscous liquid. **CeramAlloy® HTL** cures to a hard, ceramic-like material with an extremely smooth surface finish. It has been specifically developed for elevated temperature applications.




- Repairs & Protects...
- Heat Exchanger Tube Sheets & Water Boxes
- Pumps
- Valves & Pipework
- Housings & Tanks
- Drum Dryers
- Distillation Units
- Stacks
- Scrubbers
- ...and more

**ENECON Corporation**  
The Fluid Flow Systems Specialists

**REPAIR - DON'T REPLACE**

[www.enecon.com](http://www.enecon.com)  
Toll Free: 888-4-ENECON (888-436-3266)  
Tel: 516 349 0022 Fax: 516 349 5522  
info@enecon.com  
6 Platinum Court - Medford, NY 11763-2251

### METALCLAD® CeramAlloy® HTP

**Repair & rebuild all types of equipment - even at elevated temperatures!**

- Trowelable
- Requires No Heat
- Unlimited Shelf Life
- 100% Solids
- Safe & Simple To Use

**METALCLAD® CeramAlloy® HTP** is a two component, 100% solids polymer composite specifically formulated to rebuild and repair all types of fluid flow equipment that may be subject to elevated temperatures.




- Repairs & Protects...
- Heat Exchanger Tube Sheets & Water Boxes
- Pumps
- Valves & Pipework
- Housings & Tanks
- Drum Dryers
- Distillation Units
- Stacks
- Scrubbers
- ...and more

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# Presentations...



Peter Ottke presents *Applications from 2 Continents* (North & South America).



Garry & John McGehee share *Success Stories from Our Most Senior Distributor*.



Sean Barrett of ENECON Australia wows the audience with his presentation *Big Applications from a Big Country*.



With the help of Kevin Padera, Tim Healy presents *What Creates Success for an ENECON Sales Professional*.



Matt Goldberg's shares his insights on *Developing Key Accounts to Their Fullest Potential*.



Kevin Kelly & Jack Sheets deliver *Major Success Stories: PSEG & NJ Transit*.



*Success Stories from Korea* from Dan Kim.



*Highlights from Latin America*.



*25 Years of Successful Applications* by Bill Woods & Bob Barr



Bob Barr & Garry McGehee present Ed & Andy with a Citation from US Congressman Peter King of NY.

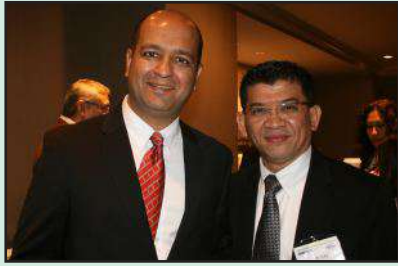


They also marked the occasion with a plaque commemorating ENECON's humble beginnings to the international force it is today.

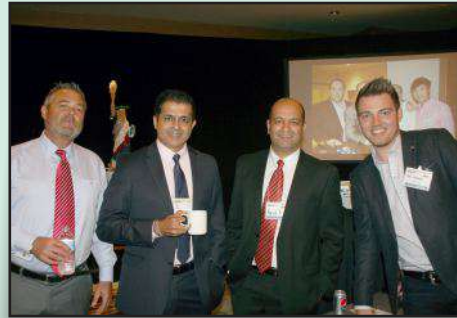


Dieter Neuhauser & Karl-Heinz Schon presented a one-of-a-kind Statue of Liberty coated in just about all of ENECON's products.

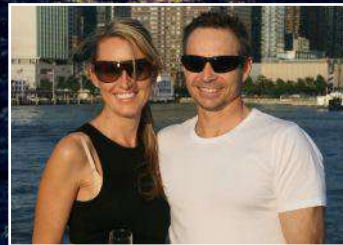
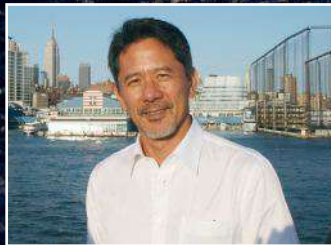
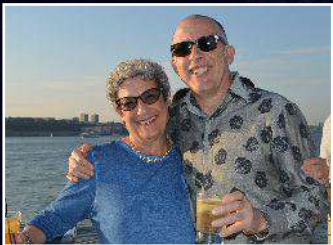
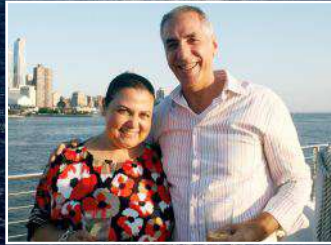
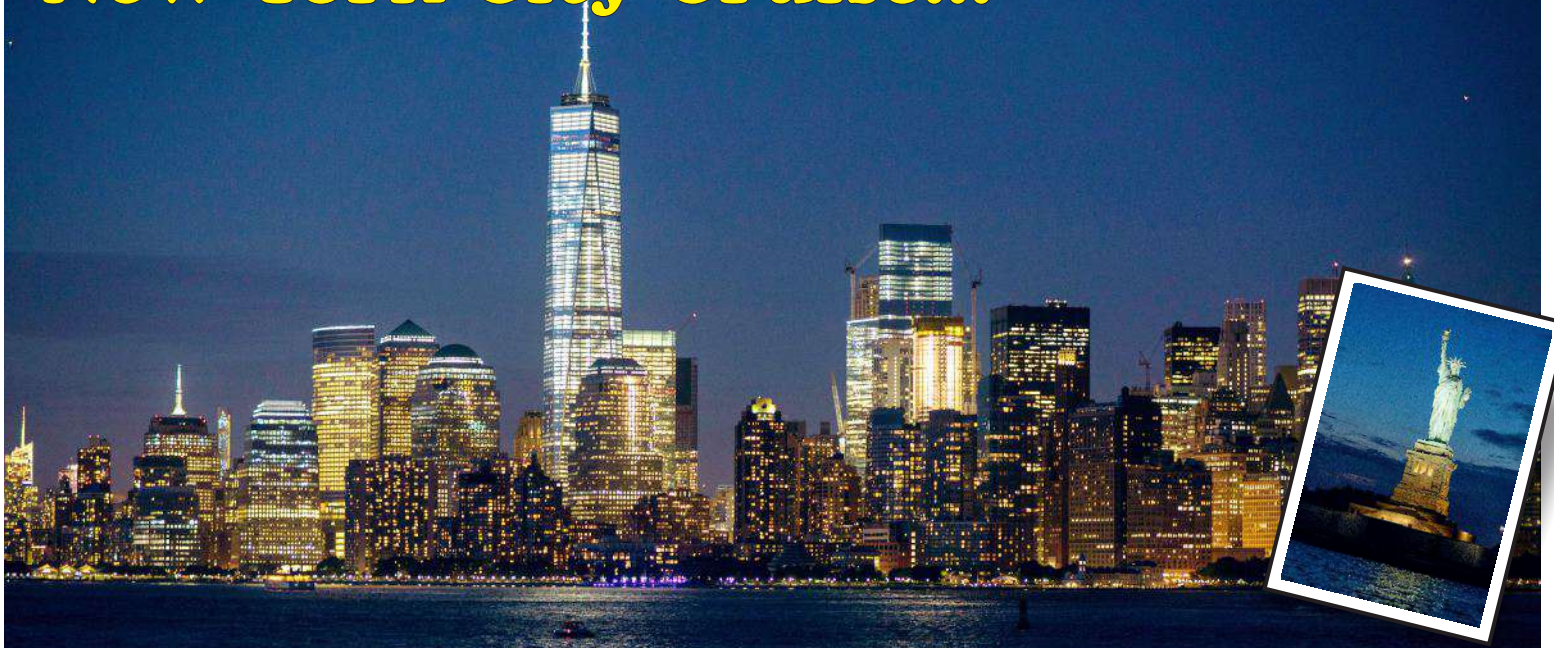
# Conference Characters...



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# New York City Cruise...



# A Night to Remember...



We're going to need a bigger stage! ENECON's "10 Year Ring Club" poses for a group photo. The 10 Year Club now includes more than 50 members after this year's new group of inductees. That's a lot of jewelry!

**"PARTNERSHIP"**  
 in 1990, two men came together to found a company based on a shared vision. Their goal was to create a business built on mutually held principles...

**Integrity • Perseverance • Innovation • Cooperation**

Together they developed an enterprise committed to these virtues. Over time they were joined by others from around the world with a similar vision - creating an enduring global partnership as fulfilling and rewarding as their own.

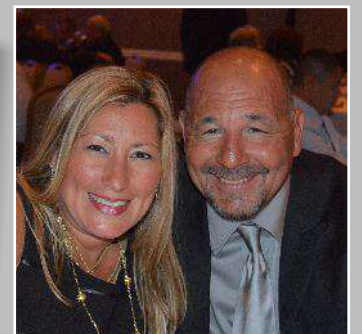


Ed and Andy were presented with a plaque on behalf of the entire ENECON organization, celebrating their partnership and the 25<sup>th</sup> anniversary of the company they created. A special moment for two special guys!



EA Magnetics VP Dave Gerstacker was presented with a beautiful watch to commemorate his 15 years of dedicated service to the EAM/ENECON organization. Congratulations Dave – well deserved!





# The ENECON Family continues to grow...



## North America

Andy Janczak  
Helen Janczak  
Edward Krensel  
Vivian Krensel  
Andy 'JR' Janczak  
Mike Tedesco  
Lois Tedesco  
Tony Mantella  
Nancy Pascone  
Bob Kneuer  
Denise Kneuer  
Liz Reisert  
Lauren Otto  
Brian Hill  
Seth Otto  
Marissa Otto  
Matt Goldberg  
Jack Sheets  
Camille Segobia  
Brien Neill  
Bob Barr  
Barbara Barr  
Mike Barr  
April Barr  
Ryan Barr  
Jen Barr  
Bill Woods  
Randy Woods  
John Huber  
Garry McGehee  
Kathryn McGehee  
John McGehee  
Beth McGehee  
Tim Healey  
Carrie Healy  
Mark Morris  
Mike O'Shea  
Jeanette O'Shea  
Sarah Schuler  
Andrew Burke  
Dana McDonald  
Scott McDonald

Christina Guicciardo  
Rob Guicciardo  
Perry Springstead  
Cathy Springstead  
Phil Gimber  
Betty Gimber  
Judy Burgis  
Vinny Chionchio  
Laurie Chionchio  
Michael Rosedale  
Shelly Rosedale  
Juan Amaya  
Susan Marsh  
Jim Kane  
Dave Caval  
Valerie Caval  
Carl Durham  
Carolyn Grasso  
Oscar Garcia  
Dave Gerstacker  
Lisa Gerstacker  
Bill Hosier  
Ruth Ann Kershaw  
Howard Kotler  
Nyra Smith  
Craig Cowen  
Kate Cowen  
Jenny Lawrence  
Chris Watras  
Elizabeth Kessler  
Scott Kessler  
Kevin Kelly  
Amdy Trout  
Steve Laner  
Susan Johnson  
Kathy MacNamara  
Wally Mirgorod  
Patricia Mirgorod  
Peter Ottke  
Adam Ottke  
Kevin Padera  
Tom Petersen

Fredy Reyes  
Margarite Reyes  
Luis Santo  
Wendy Santos  
Chris Tedesco  
Jennifer Tedesco  
Martin DeSerres  
Francois Jalbert  
Wes Amos  
Allison Amos  
Christopher Smith  
Wendy Smith  
Tom Whittaker  
Cindy Wittaker  
Dan Carubia  
Maureen Carubia  
Maria Shamah  
Bill Shamah  
Kevin Probst  
Courtney Gordek  
John Dimino  
Christine DiVito  
Kevin Pettersen  
Mary Pettersen  
Jeff Radovitch  
Susan Radovitch  
Ted Griffith  
Cheryl Griffith  
Teresa Swystun  
Paul Swystun  
Curtis Ladd  
Beth Ladd  
Bobby Sparkman  
Chuck Hudson  
Regis Brown  
Kellie Brown  
Steve Gauer  
Carlos Lopez  
Walter Rivas  
Martina Rivas

Juan Amaya  
Jonathan Almonte  
Wendy Almonte  
Hector Lopez  
Kimberly Lopez  
Jairo Almonte  
Gizelle Resto  
Bryan Alrachid  
Sami Alrachid

## Latin America

Marco Grande  
Lady Dayana  
Carlos Castillo  
Rodrigo Solis  
Oscar Diaz  
Patricia Carranza Garza  
Roger Rivero  
Francis Rivero  
Rosa De Kopper  
Sofia Kopper Perez  
Nestor Campos  
Fulvia Segovia  
Jose Miguez  
Maria Sampayo de Miguez

## Europe

Juan Margarit  
Alex Mancinelli  
Dieter Neuhauser  
Manuel Neuhauser  
Karl-Heinz Schon  
Elke Schon  
Michael Witz  
Kinga Sowa  
Andreas Kyriakides  
Kostas Theodosopoulos

## Africa

Toyin Ashiru  
Mounir Belmaachi

## Asia

J.W. Kim  
Dan Kim  
Mady Baruah  
Madalasa Baruah  
Sukanya Baruah  
Mohit Jain  
Mili Jain  
Arvind Jain  
Kirti Jain  
Andy Pranata  
Hugeng Pranata  
Iwan Mudriawan  
Sam Yamdagni  
Karan Yamdagni  
Mark Baluyut  
Arturo Baluyut  
Peter Ma  
Jon Ma  
Jian Tei Yan  
Liu Jing  
Ding Ni Hong  
Jia Ziao Qing  
Zhao Li Mei  
Da Jian Hua

## Australia

Matt Kenna  
Bianca Kenna  
Sean Barrett  
Brooke Barrett  
Gregor Malcolm  
Alanah Thornell  
Peter Thornell